RNN Announces Two Executive Hires to Growing SaaS Data Company

Financial services data provider adds Marie McManus and Dennis Guetterman to the executive team, ensuring continued growth and profitability.

Atlanta, GA, August 14, 2018 — RNN Group, the leading provider of post charge off liquidation and compliance solutions, today announced the two newest members of the executive team: Marie McManus to lead government contracts and acquisitions, and Dennis Guetterman as Executive Vice President of Sales.

About Marie McManus

Marie McManus brings 40+ years of experience in the Department of Defense Contracting and Acquisitions world. She retired as an Air Force Key Agency Executive, where she worked at SourceAmerica, a non-profit organization that identified job opportunities for people with disabilities through contracts with the Air Force.

Marie's last federal government position was Deputy Director/Director of Contracting for Enterprise Sourcing Group at Wright Patterson Air Force Base in Ohio. There she led a multifunctional, 400+ person organization that was responsible for oversight and review of the Air Force Enterprise strategic sourcing initiatives for installation supplies/services ranging in value from $15M to $1.1B. Finally, Marie has served our country in a civilian role for the last 38 years at the United States Air Force.

"We are extremely excited that Marie is joining the RNN team," said Donna Weaver, President of RNN Group. "Marie will be our first Federal Government Executive, leading the way for RNN to secure new contracts with the Federal government, an area not yet served by our verified and accurate data procurement service solutions. With Marie's many years of experience in government contracting, we know she'll excel in this position."

"RNN combines the latest technology, data science and data sets to deliver the first verified and accurate data procurement service — Something that is needed both at the local and federal level. I am thrilled to join such an incredible team and industry changing company," said Marie.

For more information about data procurement solutions for government, please email MarieM@rnngroup.com.

About Dennis Guetterman

Dennis Guetterman is a highly accomplished sales executive, with over 15 years of executive-level sales experience and leading client focused teams. He's known for creating effective strategies that result in exponential sales growth for established products and new offerings.

Most recently, Dennis was the Vice President of Business Development at Ascensus, where he led sales, marketing and client services for a retirement service company. Previously, Dennis was Senior Vice President, Sales and Marketing for Automated Collection Services, Inc., focusing on higher education, government, healthcare, banking and financial markets. Starting in 2008, Dennis transformed Array Services Group as their Vice President, Financial Services — Revolutionizing their professional services offerings in call management disciplines, as well as billing, collections and receivables for a variety of industries and companies. Dennis also worked as a Sales Executive at Experian and First Data Resources.

"We are thrilled that Dennis has decided to join our RNN family and are excited for the years of knowledge he will bring to our team," said Jim Van Schaik, CEO of RNN Group, Inc. "Dennis will be leading the overall sales team and really focusing on business development and client success, including identifying new and untapped sales targets. He's going to be a game changer."

"RNN has a robust and industry leading lineup of products, not to mention incredible customer support and sales. This company is aligned to disrupt the status quo—and I can't wait to lead that charge through sales," said Dennis.

About RNN Group

RNN was founded by former Lexis Nexis and American Express executives to build an alternative solution for post judgment recovery. RNN Group is the leading provider of centralized verified asset procurement and monitoring solutions. By constantly investing in technology, security and experienced teams, we focus on delivering the highest level of efficiencies, sophistication and incremental value to our clients. RNN supports our clients by streamlining processes, reducing internal expenses and delivering overall efficiencies to drive ROI. We also collaborate with credit bureaus and multiple high integrity data sources to deliver more accurate and verified data to drive financial goals. RNN also invests heavily in R&D for developing new verified assets and verification products for the lending life cycle.